

# Project Manager



Xrail<sup>1</sup> is a production Alliance consisting of the seven members: CFL cargo, DB Cargo, Green Cargo, Fret SNCF, Lineas, Rail Cargo Austria, and SBB Cargo. Xrail's goal is to render European Wagonload traffic by rail more customer-friendly and efficiently. The alliance is currently rolling out an international broker solution to connect the partners' domestic capacity booking systems, enabling a significantly more reliable and competitive international Single Wagon Load (SWL) offer across the partners' network.

Xrail is looking for a Project Manager to implement optimization activities in the field of international rail freight for enhanced processes between the Alliance members, namely in the areas of capacity planning, booking and operations. Therefore, Xrail is looking for a strong team player with the potential and willingness to move ahead and to foster international cooperation.

Focus of the position is to set up, manage and evaluate improvement projects with respect to the Xrail Capacity Booking (XCB) initiative as well as the steering of the continuous management process to improve international rail freight performance. In this context, the new team member is responsible for monitoring, data analysis, and reporting activities via respective tools. You will collaborate intensively with experts from Alliance partners on potential optimizations. Furthermore, tasks include the elaboration of new concepts as well as data analysis / visualization services that support strategic decisions on Alliance level as well as the setup, management, and evaluation of improvement projects.

You are a highly motivated, creative and self-organized team player with interest to work in an intercultural environment. You have a good understanding of logistic network optimization and a proactive service- and customer-orientation. Your strong analytical skills enable you to pick up quickly on new topics, analyze extensive data sets and elaborate on sophisticated concepts. You benefit from your diplomacy skills to convince and align multiple stakeholders in an international setup and are open to apply tools from Design Thinking and agile methodologies.

You have a higher education, preferably with specialization in (agile) project management, business process reengineering or comparable knowledge. You graduated from university and have already gathered working experience in the field / related work environment. General knowledge in rail freight business and in particular in the SWL business / operations is preferred.

Besides your native language you are fluently speaking and writing in English, which is Xrail's business language. You are very familiar with data analysis tools (like Power BI) and collaborative project management tools. You are willing to frequently travel within Europe.

Xrail offers a challenging assignment in a dynamic work environment in an international setup, the possibility to shape the future of international rail freight and the ability for flexible working times & location in a high performing organization. The position requires a minimum 80% employment.

Are you interested? Please send your application and CV and/or contact Mike Grntke (Operations Manager) directly for further information:

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<sup>1</sup> Visit us on [www.xrail.eu](http://www.xrail.eu)

## 1. Tasks

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| <ul style="list-style-type: none"> <li>- Run (set-up, plan, conduct, report, evaluate) business improvement projects in the field of international rail freight for enhanced processes between the Alliance members</li> <li>- Develop and align on new concepts and improvement activities for an enhanced operational cooperation with the Xrail partners</li> <li>- Participate in the existing Operations work stream by taking over dedicated activities of the continuous improvement process (quality reports, action plans, compliance audits, etc.)</li> <li>- Provide precise analysis results and decent presentations for (internal and external) Xrail meetings, supporting strategic decisions on alliance level</li> <li>- Collaborate intensively with experts from Alliance partners and the rail freight ecosystem in an agile / innovative manner in physical as well as online workshops</li> </ul> |
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## 2. Profile / requirements

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| <p><b>2.1 Technical competences</b></p> <ul style="list-style-type: none"> <li>- Ability to understand and develop complex processes and solutions</li> <li>- Know-how in project management and business process reengineering</li> <li>- Data analysis / modeling know-how</li> </ul>  | <p><b>2.2 Self-competences</b></p> <ul style="list-style-type: none"> <li>- Highly motivated and initiative</li> <li>- Innovative and self-organized</li> <li>- Highly developed conceptual, analytic capabilities</li> <li>- Proactive</li> <li>- Reliable and responsible</li> </ul> |
| <p><b>2.3 Social competences</b></p> <ul style="list-style-type: none"> <li>- Communicative</li> <li>- Reliable</li> <li>- Strong networker and team player</li> <li>- Ability to work in an intercultural environment</li> <li>- Strong diplomacy skills</li> </ul>   | <p><b>2.4 Working conditions</b></p> <ul style="list-style-type: none"> <li>- Acceptance to travel</li> <li>- High level of stress in certain phases</li> <li>- Working from home office, using online tools and meetings</li> </ul>   |
| <p><b>2.5 Education</b></p> <ul style="list-style-type: none"> <li>- Higher education with preferably specialization in agile project management, business process reengineering or comparable knowledge</li> </ul>  | <p><b>2.6 Experience</b></p> <ul style="list-style-type: none"> <li>- Understanding of logistic network optimization (preferred)</li> <li>- Know-how in (international) project management</li> </ul>  |
| <p><b>2.7 Languages</b></p> <ul style="list-style-type: none"> <li>- Fluency in English (speaking and writing)</li> <li>- German and/or French as an advantage</li> </ul>  | <p><b>2.8 IT know-how</b></p> <ul style="list-style-type: none"> <li>- Understanding of IT architectures and IT requirements</li> <li>- Knowledge in data analysis tools / methods</li> <li>- MS Office applications, with excellent knowledge of MS Excel</li> </ul>                  |
| <p><b>2.9 Special knowledge of relevance for the position</b></p> <ul style="list-style-type: none"> <li>- General knowledge in the rail freight business &amp; (preferred) in particular in the SWL business</li> <li>- Rail freight production and/or planning processes knowledge (preferred)</li> <li>- Booking processes in other industries (preferred)</li> </ul> |  |