DB Cargo
is part of a strong Group

- **European network**
  - 16 countries in Europe
  - 60% of traffic is pan-European

- **Environmental friendliness**
  - Lowering CO₂ by **18,300 metric tons** per day

- **Multimodal logistics solutions**
  - 4,200 private sidings and terminals offer access to one of the world's largest rail networks

- **Fleet capacity**
  - Europe's largest locomotive and wagon fleet:
    - 87,264 wagons
    - 2,869 locomotives

- **Certified quality**
  - Numerous certifications, including:
    - ISO 9001: Quality management
    - ISO 14001: Environmental management

---

1 Own and leased
DB Cargo has given its business an international focus

Selected subsidiaries and affiliates merged into: 1 DB Cargo Nederland 2 DB Cargo Romania 3 DB Cargo Hungaria 4 DB Cargo Scandinavia 5 DB Cargo Italia 6 RBH Logistics 7 China United International Rail Containers 8 DB Cargo UK & DB Schenker Rail Euro Cargo Rail 9 DB Cargo Schweiz 10 DB Cargo Polska

- **NS Cargo**: 1
- **Lokomotion**: Danubius
- **Rail Traction Company**: Boosting expertise in freight transport along the Brenner corridor
- **English, Welsh & Scottish Railway (EWS)/(ECR)**: Access to top-quality transport solutions in France and Spain and to and from the UK
- **DB Cargo Nederland**: 2
- **DB Cargo Romania**: 3
- **DB Cargo Hungaria**: 4
- **DB Cargo Scandinavia**: 5
- **DB Cargo Italia**: 6
- **RBH Logistics**: 7
- **China United International Rail Containers**: 8
- **DB Cargo UK & DB Schenker Rail Euro Cargo Rail**: 9
- **DB Cargo Schweiz**: 10
- **DB Cargo Polska**:

**2000**
- **NS Cargo**
- **Danish State Railways (DSB)**
- **Strade Ferrate Meditarraneo**
- **Brunner Railway Services**

**2001**
- **Logistics Services Danubius**
- **RAG Bahn und Hafen GmbH**

**2004**
- **Rail Traction Company**
- **Transfesa** Access to the largest fleet of variable-gauge wagons in Europe
- **Trans Eurasia Logistics (TEL)**

**2005**
- **Logistics Services Hungaria**

**2007**
- **English, Welsh & Scottish Railway (EWS)/(ECR)**
- **Transfesa**
- **Trans Eurasia Logistics (TEL)**

**2008**
- **DB Cargo Bulgaria**

**2009**
- **DB SR Italia**

**2010**
- **COBRA**

**2011**
- **Etihad Rail DB**

**2012**
- **DB Cargo Czechia**

**2013**
- **PCC Rail/PTK**: Port access and access to own transhipment terminals; interface for transport to and from CIS states (Russia, Belarus), the Baltic states and other parts of Europe

**2016**
- **DB Cargo Bulgaria**
- **DB Cargo Czechia**
DB Cargo offers its customers an Europe-wide network

DB Cargo
Serving you directly: over 30,000 employees in 16 countries in Europe are at your service.

1 European head office
The management of DB Cargo's European network has a functional and regional structure.
DB Cargo offers a broad portfolio of services and industry solutions, complemented by additional services.

### Core products

- **Block train transport**
  - For transporting large volumes of cargo within the European rail network

- **Single wagonload transport**
  - For transporting small to medium-sized volumes of cargo within the European rail network

- **Container logistics**
  - Combines rail transport with other modes, including pre- and onward carriage by road, and terminal processing

### Additional services

- **Door-to-door logistics solutions**
  - Intermodal logistics solutions, including railports

- **Rail logistics**
  - Establishment and maintenance of private sidings

- **Sidings**
  - Variety of operational maintenance solutions (locomotives, freight wagons)

- **Maintenance**
  - 100% CO₂-free freight transport

- **Eco Plus**
  - Rail logistics, Sidings, Maintenance
**DB Cargo: Expertise**

in key industries

<table>
<thead>
<tr>
<th>Selection</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Daimler RailNet</strong></td>
</tr>
<tr>
<td>- Delivery to European plants by rail and road</td>
</tr>
<tr>
<td>- Intermodal delivery to plants and innovative transhipment technologies in four European countries</td>
</tr>
<tr>
<td>- Hub and spoke system to pool and sort cargo, offering flexibility and high departure frequencies</td>
</tr>
</tbody>
</table>
**DB Cargo's European products**
are part of a strong international network

**DBrailnet Italy**
DB Cargo's single wagonload system in Italy is directly connected to the European single wagonload network.

**DBrailnet France**
Steering single wagonload traffic – including dangerous goods – to southern and eastern France through a number of railports and private sidings.

**DBrailnet Netherlands**
Direct service with daily departures from the large western ports in Belgium and the Netherlands to other European countries.

**DBrailnet Polska**
Direct services between Poland, the CIS states and DB Cargo's single wagonload system.

**DBrailnet Romania**
1-2 departures per week in both directions between Hungary and Romania.

**DBantwerp-shuttle**
Fast connections between Antwerp and Kijfhoek, including distribution of single wagons to other European industrial centres.

**DBzeebrugge-shuttle**
Five connections per week between Zeebrugge and Gremberg.
Over 100 multimodal logistics centres:
Your gateway to Europe-wide logistics solutions

Our logistics services:
- Organisation of pick-up and delivery by lorry
- Transhipment
- Storage in outdoor areas and warehouses, which gives you more storage capacity
- Order picking, delivery on demand, regional just-in-time and just-in-sequence service, consignment tracking

The benefits for you:
- Combined rail/road transport, meaning you do not need to have a private siding
- Complete, all-in-one organisation
- Broad spectrum of freight (including small volumes, such as products on pallets)
- Quick, cost-effective and environmentally friendly transport

You can find all our multimodal logistics centres in Europe and loading sidings in Germany, Austria and Switzerland with our online tool at www.dbcargo.com/multimodal-railaccess
Automation and digitalisation boost our efficiency and productivity

- Smart vehicles to **boost productivity**
- **TechLOK** is a basis for:
  - Knowledge-based operations
  - Condition-based maintenance
- Higher **quality** and **better reliability**
- Introduction started in our fleet

- Driver assistance systems help our train drivers ensure **that how they drive is energy efficient**
- Pilot projects have shown energy savings of up to 10%
- **Overall effect** of some 5% to 7%
- Preparations for introduction are underway

- Retrofitting locomotives with automatic start-stop systems to **lower energy consumption** and soften environmental impact
- Deployment is underway: 306 shunting locomotives in Germany and 90 main-line locomotives in the UK
- Lowering CO₂ by 4,500 **metric tons** and emissions by 10%

- Since mid-2014, we have provided 4,600 train drivers, team leaders and trainers at DB Cargo Deutschland with tablets
- Deployment has started throughout Europe to **improve quality in cross-border traffic**
- Saving **seven metric tons of paper** to help protect the environment

- **Mobile communications**
Eco Solutions support you on the path to becoming an eco-pioneer

**Eco Consulting**
We assist you in reducing your carbon footprint

**Eco Plus**
100% renewable energy

**Eco Neutral**
Offset your remaining transport emissions by supporting certified projects that protect the environment

- Transport your products **100% CO₂ free** by rail
- **100% renewable energy** from local sources, predominantly from hydroelectric plants
- Methods certified by TÜV SÜD
- **New facility bonus**
  - DB uses 10% of Eco Plus revenue to promote the construction of innovative facilities for renewable energy
  - E.g. forward-looking solutions at Berlin Südkreuz station

Available in **Germany and Austria**
Zukunft Bahn (Future railway): Working together for better quality, more customer focus and greater success

DB Cargo's objectives:
- 95% fulfilment of customer-specific service commitments
- Competitive cost structures
- Growth of roughly 1 percentage point above the European rail freight transport market
- Leading rail freight transport company in Europe
- Quality network
- Competitiveness
- Innovative transport concepts
- Profitability and return on investment in line with the market

Components

- **Boosting quality**: Improve stability of operations, optimising regional service
- **Increasing productivity and efficiency**: end-to-end responsibility for transports, flex. working conditions for train drivers, efficiency in operational structure
- **Growth**: Increase network utilization, win back market share and set up professional revenue management, strengthen European network
Our vision is to become the best choice on European tracks

2000
National railways

DB Cargo – Best choice on European tracks

2020