



Introduction to the Xrail Alliance

Brussels, March 2017



Alliance members:



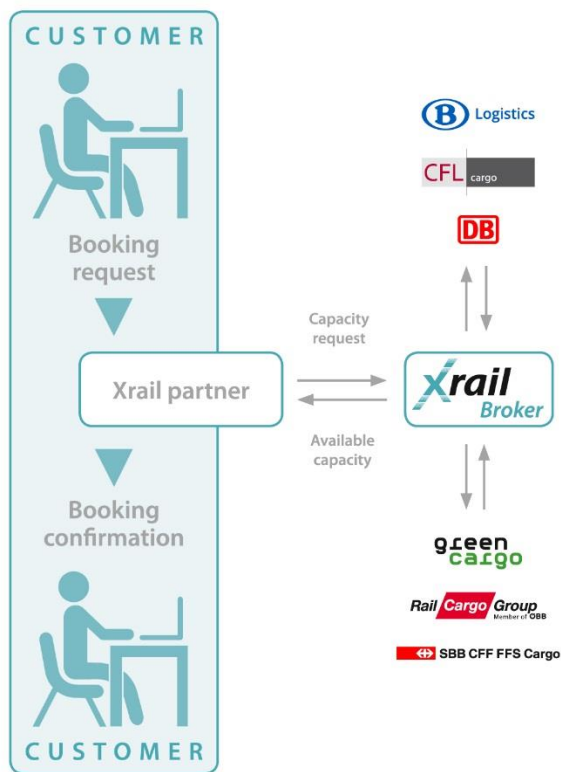


Xrail is the leading European Single Wagonload Alliance and acts as a platform for innovation & technical collaboration

- 6 Alliance partners, representing about 60% of the European Single Wagonload (SWL) traffic
- Mutual targets and committed service standards as a basis for an enhanced, sustainable European SWL offer
- Common (IT) platforms and processes to support seamless international operations
- Cooperation with clear focus on rail freight production and Single Wagonload business







- Six major European railway undertakings (RUs) moving to a “managed capacities” Single Wagonload production logic in a concerted approach*
- A central broker solution seamlessly links multiple RU Wagonload booking systems based on common processes, standards and interfaces
- The seamless linkage of 6 partners’ booking systems via the XCB-broker** allows for:
 - Full network control and capacity management for RUs
 - End-to-end deviation management, troubleshooting, etc.
 - ETA provision, seamless transport info and reliable trip plan execution for customers



Xrail enables the partners to provide their customers with a more transparent, reliable & seamless Single Wagonload offer

Transport information



- Solid ETA provision at the time of transport booking
- Continuous follow up of actual wagon status
- International Track & Trace
- Provision of new ETA in case of deviations

Transport reliability



- Automated Xrail quality monitoring for all transports according to common standards
- Provision of KPIs and performance reports
- Root cause tracing, follow up in case of deviations

Seamless offer



- Simplified collaboration of the partners via aligned common standards and processes as basis for a more seamless European SWL offer



The partners provide **Single Wagonload services across 11 European networks** – the Xrail standards will be continuously rolled out*



- Belgium



- Sweden
- Norway



- Luxembourg



- Germany
- Denmark
- Netherlands
- Northern Italy



- Switzerland



- Austria
- Hungary
- North-East Italy



The central service entity of Xrail has a crucial role in driving innovation and technical collaboration between the partners

TECHNICAL COLLABORATION

Develop smart, common technical solutions and ICT platforms, supporting the automation and digitalization of the Alliance members

HARMONIZATION

Push standardization and harmonization to enable full technical interoperability and seamless operations all-across Europe



INNOVATION

Enhance efficiency, quality, speed and ease-of-use of Single Wagonload production through common innovation

INFORMATION

Increase awareness of European Single Wagonload as a competitive and sustainable alternative to road